

## FAQ



### WHAT IS E-RATE?

“E-Rate” is the Universal Service Schools and Libraries Program, a federal program to help schools and libraries enable digital learning. The program makes discounts and funding available for high-speed broadband, Wi-Fi and other communications technologies and services. It’s funded through the Universal Service Fund—a fee that all Americans pay on telecommunications services.

### HOW MUCH FUNDING CAN MY SCHOOL GET?

There is at least \$6 billion in available funds for fiscal year 2019. Even if you’ve already used some E-Rate funds, many schools still have budget remaining since the E-Rate budget was expanded in 2015. To see your school or library budget remaining, please see this free online [calculator tool](#).

### WHY SHOULD I APPLY NOW?

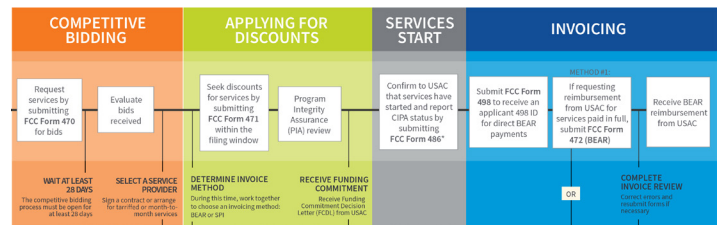
2019 is the last year of E-Rate in its current form. Without an extension, the program will revert to its pre-2015 rules—and funds set aside for your school may disappear. Remember: E-Rate is basically a tax that constituents in your district have been paying for many years as part of their phone bills. If you don’t use those funds that have already been collected, all that effort and money goes to waste. Worse, if you put off updating your school’s digital connectivity, you may have to pull funding from other important priorities later. Bottom line: funds that can benefit your students are there for the asking, and it’s time to “use them or lose them.”

### IS THERE A MINIMUM BUDGET FOR E-RATE PROJECTS?

Your E-Rate project should have a pre-discount budget of at least \$9,582 over five years.

### HOW DOES THE E-RATE APPLICATION PROCESS WORK?

Once you decide what you’d like to do with your E-Rate funds, file Form 470 to begin the bidding process for your proposed project. Vendors then have 28 days to bid on it. Once you choose a bid, file Form 471. After a review period, you will receive a Funding Commitment Decision Letter, after which your chosen vendor or service provider can start deploying services. The process takes 4–8 months from the time you file Form 471.



[\(Click here for entire chart\)](#)

### CAN I USE A MANAGED WIRELESS SOLUTION (SUCH AS CLOUD WI-FI) AS PART OF MY E-RATE PROJECT?

Yes, you have three options for obtaining a managed service to update your school’s wireless infrastructure under E-rate. These services are called Managed Internal Broadband Services, or MIBS.

WHO OWNS IT	WHO MANAGES IT	PER-STUDENT BUDGET CAP
School/Library	School/Library	\$150/student
School/Library	Partner	\$30/student/year over 5 years for partner management
Partner Owns, School/Library Leases	Partner	\$30/student/year over 5 years for leasing and partner management

### WHAT IF I HAVE MORE QUESTIONS?

We’re here to help. Email [eratehelpdesk@arris.com](mailto:eratehelpdesk@arris.com).

## WHAT IS RUCKUS NETWORKS?

Ruckus helps K-12 schools around the world get their classrooms ready for digital learning—without taking on huge new costs or management headaches. When schools need high-capacity, secure, reliable networks at an affordable price, they choose Ruckus.

We offer:

- **Wi-Fi Access Points:** Choose indoor, outdoor and specialty access points (APs) that deliver the industry's best Wi-Fi performance.
- **High-Capacity Switches:** Affordably boost capacity as classroom bandwidth requirements grow.
- **Security & BYOD Policy:** Onboard Chromebooks in seconds, with little or no IT effort, and secure every connection to protect student privacy.
- **Simple Management & Control:** Choose from cloud-managed Wi-Fi, on-premises controller or controller-less management options.

## WHY CHOOSE RUCKUS FOR YOUR 2019 E-RATE PROJECT?

- **Industry-Leading Performance:** Ruckus' 100+ patents in RF and wireless technology deliver [performance no competitor can touch](#).
- **Lower Costs:** Make better use of your infrastructure and airspace to deliver more capacity with less equipment.
- **Built for Chromebooks and 1:1 Computing:** Only Ruckus has shown [proven support](#) for up to 60 concurrent Chromebook HD video streams.
- **Investment Protection:** Easily, affordably upgrade switch uplinks as your bandwidth needs grow, without having to swap out hardware.
- **Easy Cloud-Managed Wi-Fi:** Save time by radically simplifying the setup and management of your network.
- **Wireless that "Just Works":** Get consistently great performance with little or no effort—and without needing an advanced degree in RF engineering.

## RUCKUS PORTFOLIO/E-RATE ELIGIBILITY

RUCKUS WIRELESS PRODUCTS	
Eligible Products (ALL Category 2)	Ineligible Products
<ul style="list-style-type: none"> <li>• Access Points (ALL indoor and outdoor models)</li> <li>• ZoneDirector wireless controllers (ALL)</li> <li>• SmartCell Gateway (ALL)</li> <li>• SmartZone wireless controller appliances (ALL)</li> <li>• Cloud-managed Wi-Fi (Subscription service, warranty service included, license included, Access Point purchased separately)</li> <li>• Access point hardware accessories</li> <li>• Virtual SmartZone wireless controller software (ALL)</li> <li>• Training (end user)</li> <li>• Support—RTF or Remote Support, basic maintenance renewals</li> <li>• Installation Services</li> </ul>	<ul style="list-style-type: none"> <li>• M510 access point</li> <li>• Ruckus IoT Gateway</li> <li>• Ruckus IoT Plugs</li> <li>• SmartZone URL Filtering</li> <li>• Redundant Controllers</li> <li>• ZoneMaster software</li> <li>• Support—Next Business Day (Onsite or Parts), 4 hour (Onsite or Parts) conditionally eligible under MIBS (includes cloud managed offerings, as a partner or Service Provider offering)</li> <li>• Ruckus Smart Positioning Technology (SPoT™) Location-based service (cloud or onpremises)</li> <li>• Ruckus SmartCell™ Insight (SCI) Big Data Wi-Fi analytics and reporting</li> <li>• Cloudpath security and policy management platform</li> <li>• Certification Training</li> </ul>

RUCKUS SWITCH PRODUCTS	
Eligible Products (ALL Category 2)	Ineligible Products
<ul style="list-style-type: none"> <li>• ICX Switches (ALL, except for IPSec Module)</li> <li>• Network controller licenses (ICX)</li> <li>• Connectors/Optics</li> <li>• Training (end user)</li> <li>• Support—RTF or Remote Support, cloud managed offerings (up to 5 years)</li> <li>• Installation Services</li> </ul>	<ul style="list-style-type: none"> <li>• Redundant Power Supplies</li> <li>• Support—Next Business Day (Onsite or Parts), 4 hour (Onsite or Parts) conditionally eligible under MIBS (includes cloud managed offerings, as a partner or Service Provider offering)</li> <li>• Certification Training</li> <li>• Extension Switches (Storage Ineligible)</li> </ul>

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350 West Java Dr., Sunnyvale, CA 94089 USA

[www.ruckusnetworks.com](http://www.ruckusnetworks.com)